#### FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

TOGETHER WITH INDEPENDENT ACCOUNTANT'S REVIEW REPORTS

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#### INDEPENDENT ACCOUNTANT'S REVIEW REPORT

Board of Trustees Hands and Feet Project, Inc. Ashland, Kentucky

We have reviewed the accompanying financial statements of the Hands and Feet Project, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Organization management. substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement whether due to fraud or error.

#### Accountant's Responsibility

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

#### **Accountant's Conclusion**

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America. Keller Dalloway Inita Golsby, PSC

Ashland, Kentucky November 21, 2017

# STATEMENTS OF FINANCIAL POSITION

# **DECEMBER 31, 2016 AND 2015**

ASSETS:	2	016	2	2015
Cash and cash equivalents	\$	448,761	\$	569,928
Investments		127,883		-
Construction-in-progress		585,459		587,226
Property and equipment, net		2,492,639		2,129,808
Total assets	\$	3,654,742	\$	3,286,962
LIABILITIES: Accounts payable Total liabilities	\$	46,002 46,002	\$	41,588
NET ASSETS: Unrestricted Unrestricted - Investment in Capital Assets Unrestricted - Board Designated Funds Temporarily Restricted Total net assets		29,011 3,078,097 218,155 283,477 3,608,740		(199,627) 2,717,034 360,417 367,550 3,245,374
Total liabilities and net assets		3,654,742	\$	3,286,962

#### STATEMENTS OF ACTIVITIES

#### FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	2016						
			Те	mporarily	rily		
	Un	restricted	R	estricted		Total	
REVENUES:							
Sponsorships	\$	696,404	\$	-	\$	696,404	
Contributions		554,087		283,477		837,564	
Other contributions and gifts in kind		361,242		-		361,242	
Sales, net of cost		122,222		-		122,222	
Mission trip revenue		540,802		-		540,802	
Investment income		4,608		-		4,608	
Total support and revenue	-	2,279,365		283,477		2,562,842	
Net assets released from temporary							
restrictions, satisfaction of program activities		367,550		(367,550)		_	
Total revenue		2,646,915		(84,073)		2,562,842	
EXPENSES:							
Program expenses -							
Mission trips		645,429				645,429	
Orphan care		1,032,291		-		1,032,291	
Haiti Made		172,753		-		172,753	
Other program related		56,185		-		56,185	
Total program related	•••••	1,906,658		_		1,906,658	
Supporting Services -							
Management and general		187,974		-		187,974	
Fundraising		104,844		-		104,844	
Total supporting services	•	292,818				292,818	
Total expenses		2,199,476	,	-		2,199,476	
INCREASE (DECREASE) IN NET ASSETS	<del></del>	447,439		(84,073)		363,366	
NET ASSETS AT BEGINNING OF YEAR		2,877,824		367,550		3,245,374	
NET ASSETS AT END OF YEAR	<u>\$</u>	3,325,263	\$	283,477	\$	3,608,740	

# STATEMENTS OF ACTIVITIES (CONCLUDED)

# FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

				2015	
			Te	mporarily	
	Un	restricted	R	estricted	 Total
REVENUES:					
Sponsorships	\$	725,418	\$	-	\$ 725,418
Contributions		515,743		367,550	883,293
Other contributions and gifts in kind		487,473		-	487,473
Sales, net of cost		26,328		-	26,328
Mission trip revenue		412,733		-	412,733
Interest income		132		-	 132
Total support and revenue		2,167,827		367,550	2,535,377
Net assets released from temporary					
restrictions, satisfaction of program activities		311,740	***************************************	(311,740)	 -
Total revenue		2,479,567	,,,,,	55,810	 2,535,377
EXPENSES:					
Program expenses -					
Mission trips		431,086		••	431,086
Orphan care		1,292,256		-	1,292,256
Haiti Made		233,785		645	233,785
Other program related		61,758		-	61,758
Total program related		2,018,885			2,018,885
Supporting Services -					
Management and general		193,771		-	193,771
Fundraising		80,249		-	80,249
Total supporting services		274,020		-	 274,020
Total expenses		2,292,905		-	 2,292,905
INCREASE IN NET ASSETS	***************************************	186,662		55,810	 242,472
NET ASSETS AT BEGINNING OF YEAR		2,691,162		311,740	 3,002,902
NET ASSETS AT END OF YEAR	\$	2,877,824	_\$_	367,550	 3,245,374

#### STATEMENTS OF CASH FLOWS

#### FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

		2016		2015
CASH FLOWS FROM OPERATING ACTIVITIES:				
Increase in net assets	\$	363,366	\$	242,472
Adjustments to reconcile net income				
to net cash provided by operating activities -				
Depreciation		130,743		123,840
Realized gains on investments		(414)		-
Unrealized gains on investments		990		-
Changes in assets and liabilities -				
Decrease (increase) in pledges receivable		•		13,979
Increase (decrease) in accounts payable		4,415	<del></del>	31,700
Net cash provided by operating activities		499,100		411,991
CASH FLOWS FROM INVESTING ACTIVITIES:				
Proceeds from investment securities sold		28,043		-
Purchase of investments		(156,568)		-
Purchase of property and equipment	······	(491,742)		(510,231)
Net cash used in investing activities		(620,267)		(510,231)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(121,167)		(98,240)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<del></del>	569,928		668,168
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	448,761	\$	569,928

# HANDS AND FEET PROJECT, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

						2016			The state of the s		
			P	Program Services				Supporting Services	Services		Total
	Mission	Orphan	ian	Haiti	Other	Total	Man	Management	,	Ĭij,	Functional
	Trips	Care	e	Made	Program	Program	and	and General	Fundraising	"  	Expenses
Employee Compensation: Salaries and wages	\$ 167,422	\$	231,173	\$ 66,500	\$ 52,192	\$ 517,287	<del>∽</del>	55,496	\$ 55,646	<del>69</del>	628,429
Payroll taxes and employee benefits	7,147	,	17,685	5,087	3,993	33,912	_,	4,245	2,115		40,272
Total employee compensation	174,569	27	248,858	71,587	56,185	551,199		59,741	57,761	] ]	668,701
Other Expenses:											
Food	•	11	151,793	i	1	151,793		ı	ı		151,793
Staff	•	31	184,287	1	•	184,287		1	1		184,287
Supplies	19,137		65,188	70,590	r	154,915		193	4,840	_	159,948
Utilities	•	·	63,774	5,862	•	69,636			1		69,636
Maintenance	•	(-1	31,824	6,870		38,694		4,685	ı		43,379
Auto	,	( )	38,320		1	38,320	_	ı	1		38,320
Communications	•		9,100	1,376	•	10,476		169	ı		11,167
Medical	•		5,079	•	ı	5,079	•	•	F		5,079
School	1		37,776	ı	•	37,776	, (	1	•		37,776
Benevolence	•	•	21,331	1	,	21,331	_	9,311	ŧ		30,642
Licenses and registration	180		3,654	ı	•	3,834	_	2,999	186	,	7,019
Events and recreation	•		7,874	1	t	7,874	_		•		7,874
Travel	354,974		9,166	573	ı	364,713	~	15,704	612	2	381,029
Haiti expenses	93,761		ı	r		93,761		ı	ı		93,761
Transaction and bank fees	•		,	510	í	510	0	2,105	675	10	3,290
Occupancy	•		,	ı	ı	ı		24,750	750	0	25,500
Professional services	•		,	4,444	•	4,444	***	12,314	7,312	2	24,070
Dues and subscriptions	2,472		101			2,573	~	4,586	20,254	**	27,413
Postage and shipping	336			10,465	1	10,801		6,389	433	3	20,623
Insurance	,			•		t		10,402	•		10,402
Hurricane Matthew	t	•	24,763	1	;	24,763	~	ı	1		24,763
Promotion and marketing	•		í	476	•	476		29,764	12,021	_	42,261
Expenses before depreciation	645,429	6	902,888	172,753	56,185	1,777,255	1.5	186,634	104,844	4	2,068,733
Depreciation		12	129,403	1	5	129,403	m	1,340			130,743
Total functional expenses	\$ 645,429	\$ 1,0	,032,291	\$ 172,753	\$ 56,185	\$ 1,906,658	&    	187,974	\$ 104,844	\$	2,199,476

# HANDS AND FEET PROJECT, INC. STATEMENTS OF FUNCTIONAL EXPENSES (CONCLUDED) FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

							20	2015							
				Program Services	ervices						Supporting Services	Services	8		Total
	Mission	Ö	Orphan	Ha	Haiti	Other	er	Total	tal	Manag	Management			Fu	Functional
Danilation Communication.	Trips		Care	Ma	Made	Program	am	Program	ram	and (	and General	Func	Fundraising	Ê	Expenses
Salaries and wages	\$ 58,521	89	416,682	<b>`</b>	74,802	<del>60</del>	•	€9	550,005	€9	33,572	8	17,599	€>	601,176
Payroll taxes and employee benefits	19,125		29,709		19,970				68,804		5,625				74,429
Total employee compensation	77,646		446,391		94,772		,		618,809		39,197		17,599		675,605
Other Expenses:															
Food			186,338		1		,		186,338				t		186,338
Staff	•		28,358						28,358						28,358
Supplies	6,087		91,315		35,399				132,801		8,445		ı		141,246
Utilities	•		72,957		•				72,957				•		72,957
Maintenance	•		49,425						49,425						49,425
Auto	1		42,207						42,207		ı		ı		42,207
Communications	1		12,303		1,248		,		13,551		6,091				19,642
Medical	1		14,855				·		14,855		•		•		14,855
School	ı		58,231				ı		58,231				1		58,231
Benevolence	•		25,183		,				25,183		2,946		r		28,129
Licenses and registration	•		32,382		18				32,400		1,654				34,054
Events and recreation	1		9,790		•				9,790		•		•		9,790
Travel	260,761		29,769		14,647	1.	12,474		317,651		20,413		1,200		339,264
Haiti expenses	42,473		1						42,473		•		٠		42,473
Transaction and bank fees	•		125		582				707		19,487		٠		20,194
Occupancy	1				ı				•		25,400		•		25,400
Professional services	1		3,000		24,677	2	22,433		50,110		8,175		35,000		93,285
Dues and subscriptions	401		ı		25				426		22,270		1,275		23,971
Postage and shipping	410		1		9,691				10,101		4,384		•		14,485
Insurance	•		•		•				•		2,083		•		2,083
Promotion and marketing	•		•		31,000		2,500		33,500		10,915		24,650		69,065
Other expenses	43,308		67,680		21,726	2,	24,351		157,065		20,418		525		178,008
Expenses before depreciation	431,086		,170,309	23	233,785	9	61,758	1,8	1,896,938		191,878		80,249		2,169,065
Depreciation	1		121,947						121,947		1,893				123,840
Total functional expenses	\$ 431,086	\$	,292,256	\$ 2.	233,785	\$	61,758	\$ 2,0	2,018,885	84	193,771	S	80,249	<b>∽</b>	2,292,905

#### HANDS AND FEET PROJECT, INC. NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

# (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Operations

The Hands and Feet Project, Inc. (the Organization) is a nonprofit organization, whose mission is to provide food, clothing and shelter to orphaned and abandoned children in Jacmel, Haiti and Grand Goave, Haiti.

#### Tax Status

Hands and Feet Project, Inc. is exempt from the payment of federal income taxes under Section 501(c)(3) of the Internal Revenue Code and is not a private foundation.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Organization and recognize a tax liability (or asset) if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by the Internal Revenue Service. Management has analyzed the tax positions taken by the Organization, and has concluded that as of December 31, 2016, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. Management believes it is no longer subject to income tax examinations for years prior to 2013.

#### Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis and in conformity with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

<u>Permanently Restricted Net Assets</u> - Gifts of cash and other assets are reported as permanently restricted support if they are received with donor stipulations that limit the use of the donated assets in perpetuity. The Organization has received no permanently restricted support.

<u>Temporarily Restricted Net Assets</u> - The Organization reports gifts of cash, grants and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Unrestricted Net Assets</u> - The Organization reports gifts of land, buildings, equipment and cash as unrestricted unless explicit donor stipulations specify how the donated assets must be used.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

# Pledges Receivable

There were no pledges receivable at December 31, 2016 or 2015.

#### Property and Equipment

Purchased property and equipment over \$1,000 is recorded at cost. Donated fixed assets are recorded at their estimated fair market values. Depreciation is calculated using the straight-line method over the estimated useful lives of the respective assets. The estimated useful lives used to compute depreciation are as follows:

Buildings 30 years
Equipment and furniture 5-7 years
Vehicles 5 years

#### Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities.

Costs are allocated between management and general or the appropriate program based on evaluations of the related benefits. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

#### **Donated Goods**

The Organization received donated food and supplies that were used for the Program. The Organization assigns values to such goods at fair market value as estimated by management. These donated items are reflected in the accompanying financial statements as both revenue and expense.

#### Concentration of Credit Risk

The Organization's operations are located in Jacmel, Haiti and Grand Goave, Haiti. Services are provided to individuals in Jacmel, Grand Goave, and surrounding areas of Haiti. The Organization maintains cash in bank deposit accounts and money market accounts which, at times, may exceed federally insured limits.

# Temporarily Restricted Contributions

The Organization reports temporarily restricted contributions whose restrictions are met in the same year as unrestricted contributions.

#### Subsequent Events

In January 2017, the Haiti Made Initiative was sold to a board member for \$50,000 in an installment sales payable over five years. Subsequent events have been evaluated through November 21, 2017, which is the date the financial statements were available to be issued.

#### Estimates

In preparing financial statements in conformity with generally accepted accounting principles, management must make estimates based on future events that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities as of the date of the financial statements, and revenues and expenses during the reporting period. Actual results could differ from these estimates.

#### Investments

Investments with readily determinable fair values are reflected at fair market value. Changes in fair market value are reported in the statement of activities.

# (2) CASH AND CASH EQUIVALENTS

Cash consists of interest bearing deposits in various bank accounts. Accounts at financial institutions are insured by the FDIC up to \$250,000. As of December 31, 2016, all cash was insured. There were no cash equivalents at December 31, 2016 or 2015.

# (3) PROPERTY AND EQUIPMENT

Property and equipment consists of the following at December 31, 2016 and 2015, respectively:

	2016	2015
Land	\$ 351,959	\$ 351,959
	2,220,360	1,761,264
	354,531	339,247
	196,903	177,708
	15,447	15,447
Office equipment	3,139,200	2,645,625
Less - accumulated depreciation	(646,561)	(515,817)
Doss - accumulated depression	\$ 2,492,639	\$ 2,129,808
Children's Village Vehicles Furniture, fixtures, and equipment Office equipment Less - accumulated depreciation	354,531 196,903 15,447 3,139,200 (646,561)	339,247 177,708 15,447 2,645,625 (515,817)

# (4) CONTRIBUTED SERVICES

Volunteers assisting Hands and Feet Project contributed a significant amount of time, for which no value has been assigned or recognized in the financial statements.

#### (5) INSURANCE

The Organization maintains liability insurance, but does not maintain any kind of property insurance. In the event of any loss, the Organization would be fully responsible for all of the resulting loss or cost of replacement.

#### (6) LEASES

The Organization leases office space for administration in Franklin, Tennessee for \$2,125 per month. The lease runs from month to month. The estimated amount of lease payments is expected to be static going forward and the minimum lease payments are expected to be \$25,500 per year for the next five years.

# (7) BOARD DESIGNATED FUNDS

The Organization has designated certain funds for a specific purpose as follows:

	2016	 2015
Capital Projects (Board Approved)	\$ 25,851	\$ 145,000
Dream Fund	131,544	119,931
Missionary Sponsorship	60,759	 95,486
witosionary oponiorising	\$ 218,155	\$ 360,417

# (8) INVESTMENTS

Investments consist primarily of publicly traded stocks and corporate fixed income funds and are carried at fair value and are comprised of the following at December 31, 2016:

	Cost	F	air Market Value	nearned ain (loss)
Mutual funds	\$ 38,965	\$	40,238	\$ 1,273
Preferred stocks Corporate bonds	77,045 12,863		74,928 12,717	(2,117) (146)
Corporate bonds	\$ 128,873	\$	127,883	\$ (990)

The income from securities included in other investment income for 2016 is as follows:

Investment income	\$ 5,598
Changes in fair value	 (990)
	\$ 4,608

# (9) FAIR VALUE MEASUREMENTS

The Organization uses fair value measurement to record fair value adjustments to certain assets and liabilities and to determine fair value disclosure. In accordance with the Fair Value Measurement and Disclosure topic of FASB ASC 820, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon market prices. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

Generally accepted accounting principles define a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

Level 1 - Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 - Significant other observable inputs other than quoted prices in active markets such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 - Significant unobservable inputs that reflect an entity's own assumptions that it believes market participants would use in pricing an asset or a liability.

The Organization groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Fair values of assets and liabilities measured on a recurring basis at December 31, 2016 are as follows:

	Fair Value	ir Ma	oted Prices of Active arkets for dentical Assets Level 1)	O Obse In	nficant ther ervable puts vel 2)	Unob In	nificant servable aputs evel 3)
Investments: Mutual Funds Preferred Stocks	\$ 40,238 74,928	\$	40,238 74,928	\$	-	\$	-
Corporate Bonds	\$ 12,717 127,883	\$	12,717 127,883	\$	-	\$	_

# (10) RECLASSIFICATIONS

Certain reclassifications have been made in the December 31, 2015 financial statements to conform with the December 31, 2016 presentation.